



Income Disclosure Statement 08/01/2020 to 07/31/2021

Qualified Rank	Average Hours Worked Rank Per Week ***	% Of Associates Per Period	Highest Monthly Income	Lowest Monthly Income	Average Monthly Income
SENIOR ASSOCIATE (SA)	2 to 4	23.0%	\$2,372.05	\$30.73	\$267.13
REGIONAL ASSOCIATE (RA)	3 to 6	33.3%	\$3,781.36	\$31.30	\$324.22
NATIONAL ASSOCIATE (NA)	8 to 12	18.9%	\$4,318.82	\$60.82	\$436.34
DIRECTOR (D)	15 to 20	14.1%	\$5,186.77	\$107.98	\$798.72
SENIOR DIRECTOR (SD)	15 to 30				
REGIONAL DIRECTOR (RD)	20 to 35	5.8%	\$5,699.47	\$921.60	\$1,861.99
NATIONAL DIRECTOR (ND)	20 to 40	1.8%	\$7,836.91	\$1,870.19	\$3,668.53
INTERNATIONAL DIRECTOR (ID)	30 to 45	2.2%	\$11,603.10	\$2,823.96	\$5,965.83
EXECUTIVE (E)	40 to 55	0.5%	\$14,389.11	\$9,203.73	\$11,656.61
SENIOR EXECUTIVE (SE)	40 to 65	0.4%	\$24,817.57	\$17,749.59	\$20,992.59
REGIONAL EXECUTIVE (RE)					
NATIONAL EXECUTIVE (NE)					
INTERNATIONAL EXECUTIVE (IE)					
BOARD OF DIRECTORS (BD)					
AMBASSADOR (AM)					

The statistics above are for TOTAL Anovite Distributors, with the exception of those at the Associate level, because they are not eligible to earn downline commissions.

The Senior Director rank is a new rank added after reporting period. As of 7/31/2021 there were no Distributors yet qualified for ranks above Senior Executive.

***Average hours worked per week are only estimates based on interviews, surveys and experience.

The earnings of the Distributors in this chart are not guarantees, or projections of income that an Anovite Distributor can or will earn through his or her participation in Anovite's Compensation Plan. Success requires time, hard work and dedication to skill development. The earnings shown are not profit because they do not take into account possible business expenses.